

## Ball Reports Second Quarter 2023 Results

### Highlights

- U.S. GAAP diluted earnings per share of 55 cents vs. a loss of 55 cents in 2022; results include impact of 2022 business divestments
- Comparable diluted earnings per share of 61 cents vs. 82 cents in 2022; results include impact of 2022 business divestments
- Global beverage can shipments down 4.9%, excluding impact of 2022 Russian business divestment
- Aerospace backlog \$2.6 billion; contracts won-not-booked \$6.0 billion, an increase of \$1 billion year-to-date
- Positioned to generate approximately \$750 million of free cash flow, grow EVA, reduce leverage and return value to shareholders in 2023
- Reiterate ability to achieve \$200 million of net inflation recovery and at least \$150 million of cost savings in 2023
- In 2023, potential to achieve low end of long-term comparable diluted earnings per share growth goal of 10 to 15 percent, inclusive of divested Russian operating earnings headwind

WESTMINSTER, Colo., Aug. 3, 2023 /PRNewswire/ -- Ball Corporation (NYSE: BALL) today reported, on a U.S. GAAP basis, second quarter 2023 net earnings attributable to the corporation of \$173 million (including a net after-tax loss of \$21 million, or 6 cents per diluted share for business consolidation and other non-comparable items) or diluted earnings per share of 55 cents, on sales of \$3.57 billion, compared to a net loss attributable to the corporation of \$174 million (including a net after-tax loss of \$437 million, or \$1.37 per diluted share for business consolidation and other non-comparable items, including the non-cash, long-lived asset impairment for the Russian beverage packaging operations) or a loss of 55 cents per diluted share, on sales of \$4.13 billion in 2022. Results for the first six months of 2023 were net earnings attributable to the corporation of \$350 million, or \$1.10 per diluted share, on sales of \$7.06 billion compared to \$272 million, or 84 cents per diluted share, on sales of \$7.85 billion for the first six months of 2022.

Ball's second quarter and year-to-date 2023 comparable earnings per diluted share were 61 cents and \$1.30, respectively, versus second quarter and year-to-date 2022 comparable earnings per diluted share of 82 cents and \$1.59, respectively.

Details of segment comparable operating earnings, business consolidation and other activities, business segment descriptions and other non-comparable items can be found in the notes to the unaudited condensed consolidated financial statements that accompany this news release. References to volume data represent units shipped. Year-over-year global and EMEA segment volume data exclude the impact of the Russian beverage can business sale completed in third quarter of 2022, unless specifically noted otherwise.

"We delivered strong second quarter results despite lower global volumes driven largely by a U.S. beer customer's brand disruption and tough year-over-year comparisons associated with 2022 business divestments and higher interest costs. Notable inflationary cost recovery, benefits of cost-out actions and a diversified customer mix as well as improved operational efficiencies across all business operations will significantly improve full-year results. Following a multi-year period of investment, organic growth and leveraging our team and unique technologies to win an even larger portfolio of mission critical space-based aerospace contracts, additional actions are being assessed real time to further position the business for all stakeholders' long-term success and accelerate our near-term return of value to Ball shareholders. We remain a trusted mission partner to our customers and colleagues and anticipate providing an update on the assessment in the second half," said Daniel W. Fisher, chairman and chief executive officer.

### Beverage Packaging, North and Central America

Beverage packaging, North and Central America, segment comparable operating earnings for second quarter 2023 were \$175 million on sales of \$1.54 billion compared to \$164 million on sales of \$1.78 billion during the same period in 2022. Second quarter sales reflect lower shipments and the contractual pass through of lower aluminum costs favorably offset by incremental inflation recovery.

Second quarter segment comparable operating earnings increased year-over-year largely due to incremental inflation recovery and improved operational performance offset by 8.5 percent lower volumes driven by customer mix, particularly in the domestic mass beer category. Aluminum beverage cans continue to outperform other substrates in the current retail pricing and macroeconomic environment.

To maximize profitability and optimize low-cost production across our North American plant system during the current environment, the company will continue to prudently manage production output at certain locations to serve our customers' demand for innovative aluminum packaging. As a result of balancing supply/demand year-to-date and improvement in select customer demand trends late in the second quarter, inventory levels for coil aluminum and finished can inventories have largely normalized and full-year cash generation goals are on track. Fixed cost and SG&A savings, the contractual recovery of prior year inflationary costs and our ability to leverage the flexibility of manufacturing plant network to serve customers experiencing higher growth than anticipated are expected to improve year-over-year results, largely in the second half of 2023.

### Beverage Packaging, EMEA

Beverage packaging, EMEA, segment comparable operating earnings for second quarter 2023 were \$98 million on sales of \$920 million compared to \$129 million on sales of \$1.13 billion during the same period in 2022. Second quarter sales reflect lower year-over-year shipments due to the sale of the Russian operations during the third quarter of 2022 and the contractual pass through of lower aluminum costs. Historical results for the Russian operations will continue to be reflected in beverage packaging, EMEA segment results. See Note 1 "Business Segment Information" for additional information about the sale agreement and historical results.

Second quarter operating earnings reflect the year-over-year \$40 million earnings headwind due to the sale of the Russian operations during the third quarter of 2022 and start-up costs for two new facilities, partially offset by inflationary cost recovery. Packaging mix shift to aluminum cans supported by ongoing packaging legislation in certain countries continues to be a driver of aluminum beverage packaging growth. Year-over-year second quarter segment volumes increased approximately 1 percent, excluding Russia, and were down 16.6 percent, including Russia.

The new Kettering, U.K., and Pilsen, Czech Republic, facilities concluded start-up activities in the quarter and production from the new can lines will enable accelerated volume growth for sustainable aluminum packaging across the region during the second half of 2023. During 2023, contractual recovery of 2022 inflation and cost savings are anticipated to offset the earnings headwind associated with the Russian business sale.

### **Beverage Packaging, South America**

Beverage packaging, South America, segment comparable operating earnings for second quarter 2023 were \$30 million on sales of \$405 million compared to \$52 million on sales of \$534 million during the same period in 2022. Year-over-year sales reflect lower volumes and the contractual pass through of lower aluminum costs. Second quarter segment comparable operating earnings decreased year-over-year due to lower volumes and unfavorable regional product mix in Brazil.

Segment volumes decreased 5.1 percent in the second quarter. To maximize profitability and optimize low-cost production across our South American plant system, the company temporarily modified production output across certain facilities in its Brazilian footprint during the second quarter. As the year progresses, certain facilities will reinstate production to prepare for the busy fourth quarter summer selling season. Across South America, multi-year customer initiatives to increase the use of sustainable aluminum packaging are expected to continue, and in Brazil, package mix shift to aluminum is expected to improve in the second half of 2023 due to more favorable aluminum price trends relative to 2022 levels.

### **Aerospace**

Aerospace segment comparable operating earnings for second quarter 2023 were \$54 million on sales of \$499 million compared to \$36 million on sales of \$490 million during the same period in 2022. Backlog remained strong at \$2.6 billion, and contracts won, but not yet booked into backlog, finished the quarter at \$6.0 billion, an increase of \$1.0 billion year-to-date. As previously disclosed, demand for Ball Aerospace's services and technologies is accelerating and, over the next several quarters, will transition into the company's total backlog.

Strong second quarter segment comparable operating earnings reflect new program wins, favorable operational performance and improving supply chain dynamics. The segment continues to leverage its talent, manufacturing and test capabilities, and its engineering and support workspace, to secure additional defense, climate change and Earth-monitoring contracts to provide mission-critical programs and technologies to U.S. government defense, intelligence, reconnaissance and surveillance customers.

During the second quarter, Ball Corporation announced that it is considering options that could better position its aerospace business to provide value to shareholders and customers. There is no certainty that any formal decision will be made. If and when appropriate, a further announcement will be made.

### **Non-reportable**

In addition to undistributed corporate expenses, the results for the company's global aluminum aerosol business, beverage can manufacturing facilities in India, Saudi Arabia and Myanmar and the company's aluminum cup business continue to be reported in other non-reportable.

Second quarter 2023 results reflect higher year-over-year undistributed corporate expenses, partially offset by improved operational performance in the extruded aluminum aerosol business and the other non-reportable beverage can manufacturing facilities. Volume across the company's global extruded aluminum bottles and aerosol containers increased 3.2 percent during the quarter. During the quarter, the company's global aluminum aerosol customers and regional water and personal care brands continued to pursue next generation lightweight sustainable packaging solutions and expand usage of refillable aluminum bottles for certain venues. The company will execute incremental extruded aluminum bottle investments throughout the year to provide increased production capabilities to meet contracted growing customer demand.

### **Outlook**

"Our teams are doing an excellent job of managing costs and working capital, while also assessing ways to unlock value across all of our businesses. EVA is core to our capital allocation strategy and employing the best positioned, low-cost average invested capital base is key. As a result of multiple disciplined actions over the past 18 months to address costs, capital and growth, we

remain well-positioned to deliver free cash flow of approximately \$750 million in 2023. Looking ahead, the reduction of capital expenditures to depreciation levels will increase free cash flow generation, allow for additional deleveraging and accelerate return of value to shareholders via share buybacks and dividends in 2024 and beyond," said Scott C. Morrison, executive vice president and chief financial officer.

"Maximizing returns, improving free cash conversion, driving organic growth by leveraging sustainability and innovation tailwinds and being good stewards of our capital are our core areas of focus. We look forward to driving a circular economy through the broader use of sustainable aluminum packaging and exquisite environmental, aerospace and defense technologies to preserve our planet and achieve the best outcomes for our stakeholders. Despite higher interest costs, year-to-date demand trends and the Russian business divestment headwind, the potential remains for us to achieve our long-term comparable diluted earnings per share growth goal of 10 to 15 percent, improve EVA generation, and increase cash flow to deleverage and return value to shareholders in 2023 and beyond," Fisher said.

### **About Ball Corporation**

Ball Corporation supplies innovative, sustainable aluminum packaging solutions for beverage, personal care and household products customers, as well as aerospace and other technologies and services primarily for the U.S. government. Ball Corporation and its subsidiaries employ 21,000 people worldwide and reported 2022 net sales of \$15.35 billion. For more information, visit [www.ball.com](http://www.ball.com), or connect with us on [Facebook](#) or [Twitter](#).

### **Conference Call Details**

[Ball Corporation](#) (NYSE: BALL) will hold its second quarter 2023 earnings call today at 9 a.m. Mountain time (11 a.m. Eastern). The North American toll-free number for the call is 800-954-1053. International callers should dial +1 212-231-2903. Please use the following URL for a webcast of the live call:

<https://edge.media-server.com/mmc/p/vjxntzs8>

For those unable to listen to the live call, a taped replay will be available from 1 a.m. Mountain time on August 3, 2023, until 11 a.m. Mountain time on August 10, 2023. To access the replay, call 800-633-8284 (North American callers) or +1 402-977-9140 (international callers) and use reservation number 22027409. A written transcript of the call will be posted within 48 hours of the call's conclusion to Ball's website at [www.ball.com/investors](http://www.ball.com/investors) under "news and presentations."

### **Forward-Looking Statements**

This release contains "forward-looking" statements concerning future events and financial performance. Words such as "expects," "anticipates," "estimates," "believes," and similar expressions typically identify forward-looking statements, which are generally any statements other than statements of historical fact. Such statements are based on current expectations or views of the future and are subject to risks and uncertainties, which could cause actual results or events to differ materially from those expressed or implied. You should therefore not place undue reliance upon any forward-looking statements and they should be read in conjunction with, and qualified in their entirety by, the cautionary statements referenced below. Ball undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Key factors, risks and uncertainties that could cause actual outcomes and results to be different are summarized in filings with the Securities and Exchange Commission, including Exhibit 99 in Ball's Form 10-K, which are available on Ball's website and at [www.sec.gov](http://www.sec.gov). Additional factors that might affect: a) Ball's packaging segments include product capacity, supply, and demand constraints and fluctuations and changes in consumption patterns; availability/cost of raw materials, equipment, and logistics; competitive packaging, pricing and substitution; changes in climate and weather and related events such as drought, wildfires, storms, hurricanes, tornadoes and floods; footprint adjustments and other manufacturing changes, including the startup of new facilities and lines; failure to achieve synergies, productivity improvements or cost reductions; unfavorable mandatory deposit or packaging laws; customer and supplier consolidation; power and supply chain interruptions; changes in major customer or supplier contracts or loss of a major customer or supplier; inability to pass through increased costs; war, political instability and sanctions, including relating to the situation in Russia and Ukraine and its impact on Ball's supply chain and its ability to operate in Europe, the Middle East and Africa regions generally; changes in foreign exchange or tax rates; and tariffs, trade actions, or other governmental actions, including business restrictions and orders affecting goods produced by Ball or in its supply chain, including imported raw materials; b) Ball's aerospace segment include funding, authorization, availability and returns of government and commercial contracts; and delays, extensions and technical uncertainties affecting segment contracts; c) Ball as a whole include those listed above plus: the extent to which sustainability-related opportunities arise and can be capitalized upon; changes in senior management, succession, and the ability to attract and retain skilled labor; regulatory actions or issues including those related to tax, environmental, social and governance reporting, competition, environmental, health and workplace safety, including U.S. Federal Drug Administration and other actions or public concerns affecting products filled in Ball's containers, or chemicals or substances used in raw materials or in the manufacturing process; technological developments and innovations; the ability to manage cyber threats; litigation; strikes; disease; pandemic; labor cost changes; inflation; rates of return on assets of Ball's defined benefit retirement plans; pension changes; uncertainties surrounding geopolitical events and governmental policies, including policies, orders, and actions related to COVID-19; reduced cash flow; interest rates affecting Ball's debt; and successful or unsuccessful joint ventures, acquisitions and divestitures, and their effects on Ball's operating results and business generally.

### **Condensed Financial Statements (Second Quarter 2023)**

#### **Unaudited Condensed Consolidated Statements of Earnings (Loss)**

| (\$ in millions, except per share amounts)                        | Three Months Ended<br>June 30, |                 | Six Months Ended<br>June 30, |                 |
|---|--------------------------------|-----------------|------------------------------|-----------------|
|   | 2023                           | 2022            | 2023                         | 2022            |
| <b>Net sales</b>  | <b>\$ 3,566</b>                | <b>\$ 4,134</b> | <b>\$ 7,055</b>              | <b>\$ 7,850</b> |
| Costs and expenses  |                                |                 |                              |                 |
| Cost of sales (excluding depreciation and amortization)           | (2,916)                        | (3,445)         | (5,761)                      | (6,461)         |
| Depreciation and amortization                                     | (170)                          | (168)           | (336)                        | (353)           |
| Selling, general and administrative                               | (165)                          | (161)           | (296)                        | (347)           |
| Business consolidation and other activities                       | 6                              | (467)           | (14)                         | (186)           |
|   | <u>(3,245)</u>                 | <u>(4,241)</u>  | <u>(6,407)</u>               | <u>(7,347)</u>  |
| <b>Earnings (loss) before interest and taxes</b>                  | <b>321</b>                     | <b>(107)</b>    | <b>648</b>                   | <b>503</b>      |
| Interest expense  | (115)                          | (68)            | (228)                        | (137)           |
| Debt refinancing and other costs                                  | -                              | (2)             | -                            | (2)             |
| Total interest expense  | <u>(115)</u>                   | <u>(70)</u>     | <u>(228)</u>                 | <u>(139)</u>    |
| Earnings (loss) before taxes                                      | 206                            | (177)           | 420                          | 364             |
| Tax (provision) benefit   | (36)                           | (1)             | (77)                         | (101)           |
| Equity in results of affiliates, net of tax                       | 3                              | 13              | 10                           | 19              |
| <b>Net earnings (loss)</b>  | <b>173</b>                     | <b>(165)</b>    | <b>353</b>                   | <b>282</b>      |
| Net earnings attributable to noncontrolling interests, net of tax | -                              | 9               | 3                            | 10              |
| <b>Net earnings (loss) attributable to Ball Corporation</b>       | <b>\$ 173</b>                  | <b>\$ (174)</b> | <b>\$ 350</b>                | <b>\$ 272</b>   |
| <b>Earnings (loss) per share:</b>                                 |                                |                 |                              |                 |
| Basic   | \$ 0.55                        | \$ (0.55)       | \$ 1.11                      | \$ 0.85         |
| Diluted   | \$ 0.55                        | \$ (0.55)       | \$ 1.10                      | \$ 0.84         |
| <b>Weighted average shares outstanding (000s):</b>                |                                |                 |                              |                 |
| Basic   | 314,561                        | 317,006         | 314,400                      | 318,944         |
| Diluted   | 316,867                        | 317,006         | 316,764                      | 323,316         |

## Condensed Financial Statements (Second Quarter 2023)

### Unaudited Condensed Consolidated Statements of Cash Flows

| (\$ in millions)   | Six Months Ended<br>June 30, |              |
|--|------------------------------|--------------|
|  | 2023                         | 2022         |
| <b>Cash Flows from Operating Activities:</b>               |                              |              |
| Net earnings (loss)  | \$ 353                       | \$ 282       |
| Depreciation and amortization                              | 336                          | 353          |
| Business consolidation and other activities                | 14                           | 186          |
| Deferred tax provision (benefit)                           | (23)                         | (32)         |
| Pension contributions                                      | (9)                          | (108)        |
| Other, net   | 15                           | (96)         |
| Changes in working capital components, net of dispositions | (325)                        | (983)        |
| Cash provided by (used in) operating activities            | <u>361</u>                   | <u>(398)</u> |
| <b>Cash Flows from Investing Activities:</b>               |                              |              |
| Capital expenditures                                       | (608)                        | (819)        |
| Business dispositions, net of cash sold                    | -                            | 298          |
| Other, net   | 4                            | 25           |
| Cash provided by (used in) investing activities            | <u>(604)</u>                 | <u>(496)</u> |

|  |               |               |
|--|---------------|---------------|
| <b>Cash Flows from Financing Activities:</b>   |               |               |
| Changes in borrowings, net   | 756           | 1,541         |
| Acquisitions of treasury stock   | (3)           | (578)         |
| Dividends  | (126)         | (128)         |
| Other, net   | 17            | (1)           |
| Cash provided by (used in) financing activities  | <b>644</b>    | <b>834</b>    |
| Effect of currency exchange rate changes on cash, cash equivalents and restricted cash | 9             | (13)          |
| <b>Change in cash, cash equivalents and restricted cash</b>                            | <b>410</b>    | <b>(73)</b>   |
| <b>Cash, cash equivalents and restricted cash - beginning of period</b>                | <b>558</b>    | <b>579</b>    |
| <b>Cash, cash equivalents and restricted cash - end of period</b>                      | <b>\$ 968</b> | <b>\$ 506</b> |

## Condensed Financial Statements (Second Quarter 2023)

### Unaudited Condensed Consolidated Balance Sheets

| (\$ in millions)                                      | June 30,         |                  |
|---|------------------|------------------|
|   | 2023             | 2022             |
| <b>Assets</b>   |                  |                  |
| <b>Current assets</b>                                 |                  |                  |
| Cash and cash equivalents                             | \$ 955           | \$ 480           |
| Receivables, net                                      | 2,291            | 3,139            |
| Inventories, net                                      | 1,982            | 2,473            |
| Other current assets                                  | 207              | 401              |
| Total current assets                                  | 5,435            | 6,493            |
| <b>Property, plant and equipment, net</b>             | <b>7,280</b>     | <b>6,629</b>     |
| <b>Goodwill</b>                                       | <b>4,269</b>     | <b>4,350</b>     |
| <b>Intangible assets, net</b>                         | <b>1,366</b>     | <b>1,474</b>     |
| <b>Other assets</b>                                   | <b>1,821</b>     | <b>1,980</b>     |
| <b>Total assets</b>                                   | <b>\$ 20,171</b> | <b>\$ 20,926</b> |
| <b>Liabilities and Equity</b>                         |                  |                  |
| <b>Current liabilities</b>                            |                  |                  |
| Short-term debt and current portion of long-term debt | \$ 2,245         | \$ 251           |
| Payables and other accrued liabilities                | 4,681            | 6,232            |
| Total current liabilities                             | 6,926            | 6,483            |
| <b>Long-term debt</b>                                 | <b>7,507</b>     | <b>8,847</b>     |
| <b>Other long-term liabilities</b>                    | <b>1,833</b>     | <b>2,063</b>     |
| <b>Equity</b>   | <b>3,905</b>     | <b>3,533</b>     |
| <b>Total liabilities and equity</b>                   | <b>\$ 20,171</b> | <b>\$ 20,926</b> |

## Notes to the Condensed Financial Statements (Second Quarter 2023)

### 1. Business Segment Information

Ball's operations are organized and reviewed by management along its product lines and geographical areas and presented in the four reportable segments outlined below.

**Beverage packaging, North and Central America:** Consists of operations in the U.S., Canada and Mexico that manufacture and sell aluminum beverage containers throughout those countries.

**Beverage packaging, EMEA:** Consists of operations in numerous countries throughout Europe, as well as Egypt and Turkey, that manufacture and sell aluminum beverage containers throughout those countries.

**Beverage packaging, South America:** Consists of operations in Brazil, Argentina, Paraguay and Chile that manufacture and sell aluminum beverage containers throughout most of South America.

**Aerospace:** Consists of operations that manufacture and sell aerospace and other related products and provide services used in the

defense, civil space and commercial space industries.

Other consists of a non-reportable operating segment (beverage packaging, other) that manufactures and sells aluminum beverage containers in India, Saudi Arabia and throughout the Asia Pacific region; a non-reportable operating segment that manufactures and sells extruded aluminum aerosol containers and recloseable aluminum bottles across multiple consumer categories as well as aluminum slugs (aerosol packaging) throughout North America, South America, Europe, and Asia; a non-reportable operating segment that manufactures and sells aluminum cups (aluminum cups); undistributed corporate expenses; and intercompany eliminations and other business activities.

The company also has investments in operations in Guatemala, Panama, the U.S. and Vietnam that are accounted for under the equity method of accounting and, accordingly, those results are not included in segment sales or earnings.

During 2022, the company completed an evaluation of the estimated useful lives of its manufacturing equipment, buildings and certain assembly and test equipment. The company utilized a third-party appraiser to assist in the evaluation, which was performed as a result of the company's experience with the duration over which its equipment can be utilized. Effective July 1, 2022, Ball revised the estimated useful lives of its equipment and buildings, which resulted in a net reduction in depreciation expense of approximately \$27 million (\$20 million after tax, or \$0.06 per diluted share) for the three months ended June 30, 2023, and \$52 million (\$40 million after tax, or \$0.13 per diluted share) for the six months ended June 30, 2023, as compared to the amounts of depreciation expense that would have been recognized by utilizing the prior depreciable lives.

In the first quarter of 2022, the company announced that it was pursuing the sale of its aluminum beverage packaging business located in Russia. In the second quarter of 2022, Ball experienced deteriorating conditions and determined this constituted a triggering event for its Russian long-lived asset group. As a result, Ball recorded an impairment loss of \$435 million during the second quarter of 2022. In the third quarter of 2022, the company completed the sale of its Russian aluminum beverage packaging business for total cash consideration of \$530 million and recorded a gain on disposal of \$222 million. When considering the impairment loss recorded during the second quarter 2022 of \$435 million, the impairment loss net of gain on the sale of the Russian business was \$213 million for the nine months ended September 30, 2022, and for the year ended December 31, 2022. The impairment loss in the second quarter and the gain on sale in the third quarter were recorded in business consolidation and other activities. Ball's historical operations and results of the Russian aluminum beverage packaging business are included in the results of the beverage packaging, EMEA, business through the date of the disposal in the third quarter of 2022.

| (\$ in millions)                                 | Three Months Ended<br>June 30, |                 | Six Months Ended<br>June 30, |                 |
|--|--------------------------------|-----------------|------------------------------|-----------------|
|  | 2023                           | 2022            | 2023                         | 2022            |
| <b>Net sales</b>                                 |                                |                 |                              |                 |
| Beverage packaging, North and Central America    | \$ 1,537                       | \$ 1,775        | \$ 3,041                     | \$ 3,384        |
| Beverage packaging, EMEA (a)                     | 920                            | 1,133           | 1,754                        | 2,075           |
| Beverage packaging, South America                | 405                            | 534             | 855                          | 1,028           |
| Aerospace  | 499                            | 490             | 1,007                        | 994             |
| Reportable segment sales                         | 3,361                          | 3,932           | 6,657                        | 7,481           |
| Other  | 205                            | 202             | 398                          | 369             |
| <b>Net sales</b>                                 | <u>\$ 3,566</u>                | <u>\$ 4,134</u> | <u>\$ 7,055</u>              | <u>\$ 7,850</u> |
| <b>Comparable operating earnings</b>             |                                |                 |                              |                 |
| Beverage packaging, North and Central America    | \$ 175                         | \$ 164          | \$ 358                       | \$ 338          |
| Beverage packaging, EMEA (a)                     | 98                             | 129             | 171                          | 229             |
| Beverage packaging, South America                | 30                             | 52              | 80                           | 130             |
| Aerospace  | 54                             | 36              | 114                          | 79              |
| Reportable segment comparable operating earnings | 357                            | 381             | 723                          | 776             |
| Other (b)  | (8)                            | 11              | 7                            | (18)            |
| Comparable operating earnings                    | 349                            | 392             | 730                          | 758             |
| <b>Reconciling items</b>                         |                                |                 |                              |                 |
| Business consolidation and other activities      | 6                              | (467)           | (14)                         | (186)           |
| Amortization of acquired Rexam intangibles       | (34)                           | (32)            | (68)                         | (69)            |
| <b>Earnings (loss) before interest and taxes</b> | <u>\$ 321</u>                  | <u>\$ (107)</u> | <u>\$ 648</u>                | <u>\$ 503</u>   |

(a) See the accompanying information below for results of the Russian aluminum beverage packaging business divested in September 2022.

(b) Includes undistributed corporate expenses, net, of \$32 million and \$15 million for the three months ended June 30, 2023 and 2022, respectively, and \$42 million and \$48 million for the six months ended June 30, 2023 and 2022, respectively.

A summary of the results of the Russian aluminum beverage packaging business and the non-Russian components of the beverage packaging, EMEA, segment, for the three and six months ended June 30, 2023 and 2022, are shown below:

| (\$ in millions)                     | Three Months Ended June 30, |                 | Six Months Ended June 30, |                 |
|--------------------------------------|-----------------------------|-----------------|---------------------------|-----------------|
|                                      | 2023                        | 2022            | 2023                      | 2022            |
| <b>Net sales</b>                     |                             |                 |                           |                 |
| Russia                               | \$ —                        | \$ 226          | \$ —                      | \$ 381          |
| Non-Russia                           | 920                         | 907             | 1,754                     | 1,694           |
| Beverage packaging, EMEA, segment    | <u>\$ 920</u>               | <u>\$ 1,133</u> | <u>\$ 1,754</u>           | <u>\$ 2,075</u> |
| <b>Comparable operating earnings</b> |                             |                 |                           |                 |
| Russia                               | \$ —                        | \$ 40           | \$ —                      | \$ 72           |
| Non-Russia                           | 98                          | 89              | 171                       | 157             |
| Beverage packaging, EMEA, segment    | <u>\$ 98</u>                | <u>\$ 129</u>   | <u>\$ 171</u>             | <u>\$ 229</u>   |

The Russian sales and comparable operating earnings figures in the above table include historical support by Russia for non-Russian regions.

## 2. Non-U.S. GAAP Measures

**Non-U.S. GAAP Measures** – Non-U.S. GAAP measures should not be considered in isolation. They should not be considered superior to, or a substitute for, financial measures calculated in accordance with U.S. GAAP and may not be comparable to similarly titled measures of other companies. Presentations of earnings and cash flows presented in accordance with U.S. GAAP are available in the company's earnings releases and quarterly and annual regulatory filings. Information reconciling forward-looking U.S. GAAP measures to non-U.S. GAAP measures is not available without unreasonable effort. We have not provided guidance for the most directly comparable U.S. GAAP financial measures, as they are not available without unreasonable effort due to the high variability, complexity and low visibility with respect to certain special items, including restructuring charges, business consolidation and other costs, gains and losses related to acquisition and divestiture of businesses, the ultimate outcome of certain legal or tax proceedings and other non-comparable items. These items are uncertain, depend on various factors and could be material to our results computed in accordance with U.S. GAAP.

**Comparable Earnings Before Interest, Taxes, Depreciation and Amortization (Comparable EBITDA), Comparable Operating Earnings, Comparable Net Earnings, Comparable Diluted Earnings Per Share and Net Debt** – Comparable EBITDA is earnings before interest, taxes, depreciation and amortization, business consolidation and other non-comparable costs. Comparable Operating Earnings is earnings before interest, taxes, business consolidation and other non-comparable costs. Comparable Net Earnings is net earnings attributable to Ball Corporation before business consolidation and other non-comparable costs after tax. Comparable Diluted Earnings Per Share is Comparable Net Earnings divided by diluted weighted average shares outstanding. We use Comparable EBITDA, Comparable Operating Earnings, Comparable Net Earnings, and Comparable Diluted Earnings Per Share internally to evaluate the company's operating performance. Net Debt is total debt less cash and cash equivalents, which are derived directly from the company's financial statements. Ball management uses Net Debt to Comparable EBITDA and Comparable EBITDA to interest expense as metrics to monitor the credit quality of Ball Corporation.

Please see the company's website for further details of the company's non-U.S. GAAP financial measures at [www.ball.com/investors](http://www.ball.com/investors) under the "Financials" tab.

**A summary of the effects of non-comparable items on after tax earnings is as follows:**

| (\$ in millions, except per share amounts)           | Three Months Ended<br>June 30, |               | Six Months Ended<br>June 30, |               |
|--|--------------------------------|---------------|------------------------------|---------------|
|  | 2023                           | 2022          | 2023                         | 2022          |
| Net earnings (loss) attributable to Ball Corporation | \$ 173                         | \$ (174)      | \$ 350                       | \$ 272        |
| Facility closure costs and other items (1)           | (6)                            | 31            | 14                           | 32            |
| Business divestments and other related items (2)     | -                              | 438           | -                            | 126           |
| Donation to The Ball Foundation                      | -                              | -             | -                            | 30            |
| Amortization of acquired Rexam intangibles           | 34                             | 32            | 68                           | 69            |
| Non-comparable tax items                             | (7)                            | (64)          | (21)                         | (14)          |
| <b>Comparable Net Earnings</b>                       | <u>\$ 194</u>                  | <u>\$ 263</u> | <u>\$ 411</u>                | <u>\$ 515</u> |

|  |                |                |                    |                |
|--|----------------|----------------|--------------------|----------------|
| <b>Comparable Diluted Earnings Per Share</b> | <u>\$ 0.61</u> | <u>\$ 0.82</u> | <u>(a) \$ 1.30</u> | <u>\$ 1.59</u> |
|--|----------------|----------------|--------------------|----------------|

- (a) The company reported a U.S. GAAP net loss in the three months ended June 30, 2022, and, as a result, all potentially issuable securities were excluded in the diluted earnings (loss) per share calculation as their effect would have been anti-dilutive. Had these securities been included, approximately 320.8 million weighted average shares would have been used in calculating diluted earnings (loss) per share for the three months ended June 30, 2022. Comparable net earnings for the three months ended June 30, 2022, was positive; therefore, approximately 320.8 million weighted average shares were used to calculate comparable diluted earnings per share.
- (1) In the first quarter of 2023, Ball announced the planned closure of its aluminum beverage can manufacturing facility in Wallkill, New York. The charges for the six months ended June 30, 2023, primarily were composed of costs for employee severance and benefits, accelerated depreciation and other shutdown costs related to this planned closure.
- (2) In the second quarter of 2022, Ball experienced deteriorating conditions and determined this constituted a triggering event for its Russian long-lived asset group. As a result, Ball recorded an impairment loss during the second quarter of 2022. For the six months ended June 30, 2022, this loss was partially offset by the gain on sale from Ball selling its remaining 49 percent owned equity method investment in Ball Metalpack.

## 2. Non-U.S. GAAP Measures (continued)

**A summary of the effects of non-comparable items on earnings before interest and taxes is as follows:**

| (\$ in millions)  | Three Months Ended<br>June 30, |               | Six Months Ended<br>June 30, |               |
|---|--------------------------------|---------------|------------------------------|---------------|
|   | 2023                           | 2022          | 2023                         | 2022          |
| Net earnings (loss) attributable to Ball Corporation              | \$ 173                         | \$ (174)      | \$ 350                       | \$ 272        |
| Net earnings attributable to noncontrolling interests, net of tax | -                              | 9             | 3                            | 10            |
| Net earnings (loss)   | 173                            | (165)         | 353                          | 282           |
| Equity in results of affiliates, net of tax                       | (3)                            | (13)          | (10)                         | (19)          |
| Tax provision (benefit)   | 36                             | 1             | 77                           | 101           |
| Earnings (loss) before taxes                                      | 206                            | (177)         | 420                          | 364           |
| Total interest expense  | 115                            | 70            | 228                          | 139           |
| Earnings (loss) before interest and taxes                         | 321                            | (107)         | 648                          | 503           |
| Business consolidation and other activities                       | (6)                            | 467           | 14                           | 186           |
| Amortization of acquired Rexam intangibles                        | 34                             | 32            | 68                           | 69            |
| <b>Comparable Operating Earnings</b>                              | <b>\$ 349</b>                  | <b>\$ 392</b> | <b>\$ 730</b>                | <b>\$ 758</b> |

**A summary of Comparable EBITDA and Net Debt is as follows:**

| (\$ in millions, except ratios)                                   | Twelve<br>Months Ended<br>December 31, | Less: Six<br>Months Ended<br>June 30, | Add: Six<br>Months Ended<br>June 30, | Year Ended<br>June 30, |
|---|--|---------------------------------------|--------------------------------------|------------------------|
|   | 2022                                   | 2022                                  | 2023                                 | 2023                   |
| Net earnings attributable to Ball Corporation                     | \$ 719                                 | \$ 272                                | \$ 350                               | \$ 797                 |
| Net earnings attributable to noncontrolling interests, net of tax | 13                                     | 10                                    | 3                                    | 6                      |
| Net earnings  | 732                                    | 282                                   | 353                                  | 803                    |
| Equity in results of affiliates, net of tax                       | (7)                                    | (19)                                  | (10)                                 | 2                      |
| Tax provision (benefit)   | 159                                    | 101                                   | 77                                   | 135                    |
| Earnings before taxes   | 884                                    | 364                                   | 420                                  | 940                    |
| Total interest expense  | 330                                    | 139                                   | 228                                  | 419                    |
| Earnings before interest and taxes                                | 1,214                                  | 503                                   | 648                                  | 1,359                  |
| Business consolidation and other activities                       | 71                                     | 186                                   | 14                                   | (101)                  |
| Amortization of acquired Rexam intangibles                        | 135                                    | 69                                    | 68                                   | 134                    |
| <b>Comparable Operating Earnings</b>                              | <b>1,420</b>                           | <b>758</b>                            | <b>730</b>                           | <b>1,392</b>           |
| Depreciation and amortization                                     | 672                                    | 353                                   | 336                                  | 655                    |
| Amortization of acquired Rexam intangibles                        | (135)                                  | (69)                                  | (68)                                 | (134)                  |



|   |                 |                 |                 |                 |
|---|-----------------|-----------------|-----------------|-----------------|
| <b>Comparable EBITDA</b>                                      | <u>\$ 1,957</u> | <u>\$ 1,042</u> | <u>\$ 998</u>   | <u>\$ 1,913</u> |
| Total interest expense  | \$ (330)        | \$ (139)        | \$ (228)        | \$ (419)        |
| Debt refinancing and other costs                              | 18              | 2               | -               | 16              |
| <b>Interest expense</b>                                       | <u>\$ (312)</u> | <u>\$ (137)</u> | <u>\$ (228)</u> | <u>\$ (403)</u> |
| Total debt at period end                                      |                 |                 |                 | \$ 9,752        |
| Cash and cash equivalents                                     |                 |                 |                 | (955)           |
| <b>Net Debt</b>   |                 |                 |                 | <u>\$ 8,797</u> |
| <b>Comparable EBITDA/Interest Expense (Interest Coverage)</b> |                 |                 |                 | 4.7 x           |
| <b>Net Debt/Comparable EBITDA</b>                             |                 |                 |                 | 4.6 x           |



SOURCE Ball Corporation

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<https://ball.mediaroom.com/2023-08-03-Ball-Reports-Second-Quarter-2023-Results>